Choosing the Right Data Center Provider

5 QUESTIONS TO CONSIDER:

1. Is the data center conveniently located?
Consolidated Communications offers flexibility to meet the needs of any organization. With an expansive fiber network and multiple geographically diverse data center locations, we can easily work with our customers to meet their specific requirements at a location that is most convenient for them.

2. Is the data center reliable?
Consolidated Communications' data centers employ state-of-the-art environmental controls to maintain proper temperature at all times while battery and generator backup systems ensure the facility stays up and running – even in the harshest of weather conditions.

3. Is the data center physically secure?
Consolidated Communications facilities are monitored 24/7 and protected by multiple layers of physical security. Smoke detection, fire suppression, water detection and key card access systems ensure the safety of the facility and your data.

4. Does the data center offer scalable, cost-effective solutions to meet your changing business needs?
Manage the cost of housing and protecting mission-critical systems without incurring construction and other capital expenses to build new IT facilities or expand your current space. With Consolidated Communications, you can license a half rack, full rack or cage with a predictable monthly fee. The ability to pay-as-you-grow lets companies scale when their needs change, enabling them to respond rapidly to changing business requirements.

5. Does the data center have access to high-speed network services?
As a bandwidth service provider, Consolidated Communications can create attractively packaged and priced Data Center Services that include high-speed network connectivity of up to 1 Gbps at the data center – and at customer locations.

3 REASONS TO CONSIDER DATA CENTER COLOCATION:

- **Primary or Secondary Data Center Site**
  Provides an off-site, physically secure space for IT equipment as a primary or secondary data center.

- **Disaster Recovery and Business Continuity Planning**
  Data center colocation is an essential part of an effective business continuity/disaster recovery strategy.

- **Remote Hands**
  On-site professionals to reboot servers, replace hardware, swap cabling and more.

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**Yearly average cost of downtime for businesses:**

<table>
<thead>
<tr>
<th>Size</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>SMALL</td>
<td>$25,806</td>
</tr>
<tr>
<td>MEDIUM</td>
<td>$880,600</td>
</tr>
<tr>
<td>LARGE</td>
<td>$2,712,000</td>
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</tbody>
</table>

For data center colocation services that allow you to address your remote storage, off-site IT and disaster recovery requirements, call the people you trust at Consolidated Communications

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1 in 3 companies have declared a disaster in the past five years.
Forrester/Disaster Recovery Journal, November 2013, Global Disaster Recovery Preparedness

93% of companies that lost their data center for 10 days or more filed for bankruptcy within one year.
National Archives and Records Administration

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